



# ED BENOIT

## Land/Investments



**GALLELLI**  
REAL ESTATE

www.GallelliRE.com

### Connections

CCIM

Member Urban Land Institute  
R.E.S.S.I., National Association of Realtors  
P.A.C.E., Personnel and Company Effectiveness



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**License**

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### Career Summary

Since entering the brokerage business in 1977, Ed brings to the table a strong background of experience in owning, developing and managing real estate. Ed has personally developed over nine subdivisions (300+ lots), a retail strip center, built homes, and leased and managed all types of real estate. Ed also operated his own commercial real estate company in Alaska before moving to Sacramento in 1988. Since joining TRI in 1990, Ed has specialized in Apartment and land sales, in addition to growing the office from 6 agents to 34.

- At 15 years old, bought first piece of real estate.
- 1977 to 1983 - Realty, Inc., Fairbanks, Alaska (later became Coldwell Banker).
- 1983 to 1988 - 1st Alaska Commercial Brokers, Broker/Owner, Fairbanks, Alaska.
- 1988 to 1990 - Iliff Thorn & Company, Sacramento, California.
- 1990 to 2025 - TRI Commercial, Roseville, California. Senior Vice President & Manager – 34 Agents & 8 Staff
- 1993 to 2025 – General Manager/Land Sales – TRI Commercial
- 2025 to Present - Gallelli Real Estate, Roseville, California.

### Partial Client Lists

#### Clients Represented

- |                                   |                         |
|-----------------------------------|-------------------------|
| Greg Webster                      | Larry Kelley            |
| Federal Bankruptcy Trustee        | David Buggato Alleghany |
| Alaska Airlines (development arm) | Properties              |
| Cook Inlet                        | Granite Bay Ventures    |
| Native Corporation                |                         |
| Dunmore Homes                     |                         |
| USA Properties                    |                         |
| Sterling Pacific                  |                         |
| Reynen & Bardis                   |                         |
| Arnaiz Company                    |                         |
| Premier Homes                     |                         |
| Granite Bay Holdings              |                         |



#### Education

Attended Yuba College, Yuba City, CA  
Attended University of Alaska, Real Estate and Real Estate Law Courses  
Courses from real Estate Securities and Syndication

