

# **JEFF HAGAN** Senior Vice President



## **Connections**

ICSC

International Council of Shopping Centers

**ACRE** 

Association of Commercial Real Estate

ChainLinks

Industry-Leading Retail Advisors



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# **Career Summary**

Jeff is a licensed real estate professional who joined the Gallelli Retail Team just after graduating from the University of Redlands, California in 2004. He is involved in all aspects of commercial retail transactions. Jeff handles a number of listings and oversees several tenant representation accounts utilizing his negotiation experience to create a positive outcome.

Jeff successfully handles all leasing aspects for more than 30 properties in the Sacramento and surrounding areas and works closely with local, regional and national tenants. He has been responsible for the strategic roll-out and site selection for several national retailers and has vast knowledge of multiple trade areas throughout Northern and Central California. He currently performs national tenant representation which includes handling the development plans, site negotiations and lease negotiations. Jeff represents several prominent developers in retail leasing and has successfully accomplished the completion of multiple transactions.

## **Career Achievements**

Gallelli Real Estate Top Three Producer	2016, 2017, 2018,
	2019, 2021, 2022
Gallelli Real Estate Career Best	2016, 2017, 2022
CoStar Power Broker	2014, 2016, 2017,
	2021, 2022
Vereit - Allegiance Award	2014

## **Partial Client Lists**

#### **Landlord Representation**

**Barings** 

Bayside Church

Braddock & Logan Venture Group

Buzz Oates Development Company

Edens

**Elliot Homes** 

First Washington Realty

**Fulcrum Property** 

Gerrity Group

Kimco Realty

Read Investments

Realty Income

Signature Homes

TA Realty

Tourmaline Capital

TRC Retail

#### **Tenant Representation**

Ace Hardware

American Freight Furniture

Big Sexy Brewing Company

Chicago Pizza with a Twist

Chipotle Mexican Grill

Costco Wholesale

**Duluth Trading Company** 

LA Fitness/City Sports

REI

Kohl's

Noah's Bagels

Raising Cane's

Sleep First

### **Transactions**

AAA

Arco AM/PM

Banfield Pet Hospital

Bank of America

Bath & Body Works

Comcast/Xfinity

Mattress Firm

Peet's Coffee

Pure Barre

Sprint

Sourdough & Co.

Turner Outdoorsman



#### Education

University of Redlands, California **Business Administration** Bachelor of Science







