



PHILLIP KYLE

Senior Vice President



GALLELLI
REAL ESTATE

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Connections

ICSC
International Council of Shopping Centers

ChainLinks
Industry Leading Retail Advisors



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Career Summary

Phillip Kyle comes to Gallelli Real Estate with over 30 years in commercial real estate experience in sales, leasing, dispositions & acquisitions enhanced by his international perspective as a Sydney, Australia native. His specialty is retail representation (both tenant and landlord) along with site acquisition & disposition within the Tri County Area (Southern California).

Phillip currently represents over 2.3 million square feet of retail property in the Tri County Area (not including four proposed retail developments in excess of 850k square feet). Landlord/developer clients include Donahue Schriber, Schottenstein, Kimco, Regency, Towbes Group, Westar Associates and CNA. Retail clients represented by Mr. Kyle include Rite Aid, Chase, Party City, Starbucks Coffee, Michaels and Panda Express. In addition to tenant and landlord representation, Phillip has been credited with the largest sales in the market multiple times and most recently had the largest retail transactions in Ventura and San Luis Obispo counties.

Career Achievements

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|-------------------------------------------------------------------|------------------|
| Gallelli Real Estate Top 5 Producer | 2020, 2021, 2022 |
| Largest Retail Transactions in Ventura & San Luis Obispo Counties | 2018 |

Partial Client Lists

Landlord Representation

First Washington Realty
Schottenstein Property Group
Kimco Realty Corporation
Regency Centers
The Towbes Group
Westar Associates
Investec Real Estate Companies
CNA Enterprises

Tenant Representation

Chase Bank
In-N-Out Burger
Panda Express
Starbucks Coffee
Trader Joe's
Rite Aid
Michaels Arts & Crafts
Jersey Mike's Subs
Planet Fitness
Blaze Pizza
Aspen Dental
Massage Envy
Panera Bread
OTO Hotel Development
Yogurtland
Dave's Hot Chicken
Mr. Car Wash



Education

Graduate in Valuation from Sydney, Australia



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