



PAT RONAN

Vice President



www.GallelliRE.com

Connections

ACRE

Association of Commercial Real Estate

ChainLinks

Industry-Leading Retail Advisors

ICSC

International Council of Shopping Centers



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Career Summary

Pat Ronan earned a Bachelor of Science degree in Business with a Finance concentration from California State University, Sacramento.

The following 5 years were spent with Barclays Global Investors, one of the largest Global Asset Management firms in the world. While with Barclays Global Investors, Pat had extensive experience in domestic and international equity trade settlements, directed the firm wide domestic wire transfers, maintained custodial banking relationships and directed and instituted procedures for external data feeds of international/ domestic equity pricing and corporate actions.

After leaving Barclays Global Investors, Pat embarked on his commercial real estate career by joining the Palmer Team at CB Richard Ellis. While at CBRE, Pat was responsible for working with private and institutional clients to achieve their commercial real estate objectives. Pat was involved in more than \$800 million transactions across most investment product types (Retail, Office, and Industrial).

Pat continued his commercial real estate career with Grubb and Ellis, working with a large group of clients to achieve their disposition and acquisition goals. During his time at Grubb and Ellis, Pat was prolific in his ability to source and close off market transactions. Pat left this position to pursue more diverse opportunities on the principal side of the industry.

During the real estate crises of the mid 2000's, Pat concentrated on a diverse mixture of construction management and the acquisitions of bank owned multi-family properties for a group of private capital partners. Pat gained invaluable experience in the acquisition and renovation of nearly 300 apartment units, overseeing all aspects of renovation, re-tenanting and property management of distressed multi-family assets.

Pat decided to further his brokerage career by concentrating primarily in the multi-family sector over the last 9 years while with Gallelli Real Estate. During this time he has been instrumental in the sale of numerous value add and stabilized multi-family assets throughout the Sacramento region. Pat has become a trusted advisor to his clients and continues to expand his market reach and client base by providing unrivaled brokerage services combined with an ability to thoroughly understand client objectives and develop relationships. Pat and his team at Gallelli Real Estate bring an owner's perspective to every transaction allowing them to relentlessly pursue the successful achievement of client goals.

Notable Transactions Completed

Eureka Corporate Center

(±142,800+ SF Office)

Blue Oaks

(±98,700+ SF Retail Center)

Iron Point Business Park

(±224,800+ SF Office Park)

Nimbus Winery

(±82,000+ SF Retail)

Crestview Townhomes & Apartments

(201 Units)

Courtyard at Artisan Square (104 Units)

Southwood Townhomes (98 Units)

The Canopy (98 Units)

Vista Torre Apartments (79 Units)



Education

California State University, Sacramento
Business Finance
Bachelors of Science



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