

## KURT CONLEY Senior Associate

 REAL ESTATE

Connections<br>ICSC<br>International Council of Shopping Centers<br>ChainLinks<br>Industry Leading Retail Advisors<br>ACRE<br>Association of Commercial Real Estate

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## Career Summary

Kurt is a licensed real estate salesperson who transitioned from a career as a licensed stock broker and principle to commercial real estate broker. He joined the Gallelli Team at Colliers International in 2006 which moved to Voit Real Estate Services 2011. Over the years, Kurt has become an accomplished Retail Leasing Specialist and gained extensive knowledge of the Northern California trade area through national tenant and landlord representation for real estate investment trusts and several ground-up development projects. Since 2016 Kurt has taken on the role of Construction Manager for a number of projects ranging from Multi-Family rehabs to ground-up developments within the Sacramento Region.

Kurt provides support to the Gallelli Retail Team in all of his retail transactions and works closely with the team, overseeing listings and tenant representation accounts. Kurt currently performs national tenant representation which includes handling the development plans, site negotiations and lease negotiations. He represents prominent developers in their market analysis and leasing efforts which has resulted on the successful completion of multiple transactions. Kurt continually seeks out and implements better ways to service his clients and deliver the excellent service that is associated with Gallelli Real Estate.

## Partial Client Lists

## Tenant Representation

Panera Bread
TJX Companies

## Notable Porjects Completed

El Dorado Hills Town Center
Ground Up Construction - Infill Project

Education
Sacramento State University, California
Business Finance
Bachelor of Science

