

KEVIN SOARES Executive Vice President



Connections

International Council of Shopping Centers

Association of Commercial Real Estate

ChainLinks

Industry-Leading Retail Advisors



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Career Summary

With 20 years of experience in commercial real estate, Kevin has excelled in several aspects of the industry. His career experience includes national tenant representation, landlord representation for multiple real estate investment trusts and several ground-up development projects. Most recently, Kevin made partner with Gallelli Real Estate and as a shareholder, has been named Top Producing Broker 6 times. Prior to joining Gallelli Real Estate, he worked with the Gallelli Team Retail Specialists for nearly five years at Voit Real Estate Services, six years at Colliers International and GT Retail Services for two years prior to that period.

He currently represents numerous prominent developers and shopping center owners in their market analysis and deployment of marketing and leasing plans, overseeing a portfolio of approximately 7 million square feet.

Jamba Juice

Partial Client List

AEW Capital Management Acadia Realty Trust Barings Bayside Church Edens First Washington Realty Fulcrum Gerrity Group Kimco Magnusson Companies Read Investments Realty Income Sequoia Management Signature Homes Starboard Realty Advisors **Syers Properties** TA Realty Tourmaline Capital TRC Retail

Partial Transaction List

| AAA | Marshalls |
|--------------------------|-------------------|
| Ace Hardware | Matthews Mattress |
| Anytime Fitness | Orange Theory |
| Arco / AMPM | Fitness |
| AutoZone (Mega Hub) | Pacific Dental |
| Banfield Pet Hospital | PetSmart |
| Best Buy | Personal Express |
| Bio Life | Insurance |
| Bob's Discount Furniture | Quest Diagnostics |
| Chuze Fitness | Round Table Pizza |
| Club Pilates | Sola Salons |
| Concentra | Sourdough & Co. |
| Daphne's Greek Cafe | Sprint |
| Dollar Tree | T-Mobile |
| Eyeglass World | UPS Store |
| Jack's Urban Eats | Verizon |
| Jamha Juice | Wells Fargo |

Career Achievements

| Gallelli Real Estate Top Producer | 2016, 2017, 2018, 2019, 2020, 2021 |
|--|---|
| Gallelli Real Estate Career Best | 2016, 2017, 2019, 2021 |
| ACRE Nominated Retail Broker of the Year | 2011, 2012, 2013, 2014, 2019, 2020, 2021, 2022 |
| Voit Real Estate Services Top 4 in Sacramento | 2011, 2012, 2013 |
| Voit Real Estate Services Top 5 in Sacramento | 2014 |
| Colliers International's Career Best | 2007, 2010 |
| Colliers International's Top 5 in Sacramento | 2010 |
| Colliers International's Top 13 Nationally | 2010 |
| CoStar Power Broker | 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019, 2020, 2021, 2022 |
| Vereit - Allegiance Award | 2018 |



Education

Sonoma State University, California Business Administration, Concentration in Marketing Bachelor of Science







