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Jeff Hagan

Senior Vice President



Career Summary

Jeff is a licensed real estate professional who joined the Gallelli Retail Team just after graduating from the University of Redlands, California in 2004. He is involved in all aspects of commercial retail transactions. Jeff handles a number of listings and overseeing several tenant representation accounts utilizing his negotiation experience to create a positive outcome.

Jeff successfully handles all leasing aspects for more than 30 properties in the Sacramento and surrounding areas and works closely with local, regional and national tenants. He has been responsible for the strategic roll-out and site selection for several national retailers and has vast knowledge of multiple trade areas throughout Northern and Central California. He currently performs national tenant representation which includes handling the development plans, site negotiations and lease negotiations. Jeff represents several prominent developers in retail leasing and has successfully accomplished the completion of multiple transactions.

Career Achievements

Gallelli Real Estate Top Three Producer	2016, 2017, 2018, 2019
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Partial Client Lists

Landlord Representation

- Barings
- Bayside Church
- Braddock & Logan Venture Group
- Buzz Oates Development Company
- Donahue Schriber Realty Group
- Elliot Homes
- Fulcrum Property
- Gerrity Group
- Kimco Realty
- Read Investments
- Signature Homes
- Tourmaline Capital
- TA Realty
- VEREIT, Inc.

Tenant Representation

- Ace Hardware
- American Freight Furniture
- Big Sexy Brewing Company
- Chicago Pizza with a Twist
- Chipotle
- Costco Wholesale
- Duluth Trading Company
- LA Fitness
- REI
- Kohls
- Noah's Bagels
- Raising Cane's
- Sleep First

Transactions

- AAA
- Arco AM/PM
- Banfield Pet Hospital
- Bank of America
- Bath & Body Works
- Comcast/Xfinity
- Mattress Firm
- Peet's Coffee
- Pure Barre
- Sprint
- Sourdough & Co.
- Turner Outdoorsman

Information

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Connections

ICSC

International Council of Shopping Centers

ACRE

Association of Commercial Real Estate

ChainLinks

Industry-Leading Retail Advisors

Education

University of Redlands, California
Business Administration
Bachelor of Science

