



www.GallelliRE.com

# Kevin Soares

## Executive Vice President



### Career Summary

With 18 years of experience in commercial real estate, Kevin has excelled in several aspects of the industry. His career experience includes national tenant representation, landlord representation for multiple real estate investment trusts and several ground-up development projects. Most recently, Kevin made partner with Gallelli Real Estate and as a shareholder, was named the 2019 Top Producing Broker for the company. Prior to joining Gallelli Real Estate, he worked with the Gallelli Team Retail Specialists for nearly five years at Voit Real Estate Services, six years at Colliers International and GT Retail Services for two years prior to that period.

Before entering into the retail arena, Kevin was part of Keegan & Coppin ONCOR Internationals top office leasing team where he successfully participated in over \$30 million in total transactions. He currently performs tenant representation, which includes handling the development plans, site selection and lease negotiations for clients. Kevin also represents many prominent developers and shopping center owners in their market analysis and deployment of marketing and leasing plans.

### Career Achievements

Gallelli Real Estate Top Producer	2016, 2017, 2018, 2019
ACRE Nominated Retail Broker of the Year	2011, 2012, 2014, 2018, 2019, 2020
Voit Real Estate Services Top 4 in Sacramento	2011, 2012, 2013, 2014
Colliers International's Top 5 in Sacramento	2010
Colliers International's Top 13 Nationally	2010
CoStar Power Broker	2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018

### Partial Client List

- Acadia Realty Trust
- Barings
- Bayside Church
- Chipolte
- Donahue Schriber Realty Group
- Fulcrum
- Gerrity Group
- Golden 1 Credit Union
- Great Clips
- Magnusson Companies
- Read Investments
- Signature Homes
- Starboard Realty Advisors
- TA Realty
- Tourmaline Capital
- VEREIT, Inc.

### Partial Transaction List

- AAA
- Ace Hardware
- Anytime Fitness
- Arco
- AutoZone (Mega Hub)
- Banfield Pet Hospital
- Baskin Robbins
- Best Buy
- Dickey's BBQ
- Dollar Tree
- Eyeglass World
- Jack's Urban Eats
- Jamba Juice
- Marshalls
- Matthews Mattress
- Orange Theory Fitness
- Pacific Dental
- PetSmart
- Personal Express Insurance
- Quest Diagnostics
- Round Table Pizza
- Sola Salons
- Sourdough & Co.
- Sprint
- T-Mobile
- UPS Store
- Verizon
- Wells Fargo

### Information

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### Connections

- ICSC  
International Council of Shopping Centers
- ACRE  
Association of Commercial Real Estate

ChainLinks  
Industry-Leading Retail Advisors

### Education

Sonoma State University, California  
Business Administration  
Concentration in Marketing  
Bachelor of Science

